

Third Generation Residential and Commercial Roofing Business Investment Summary

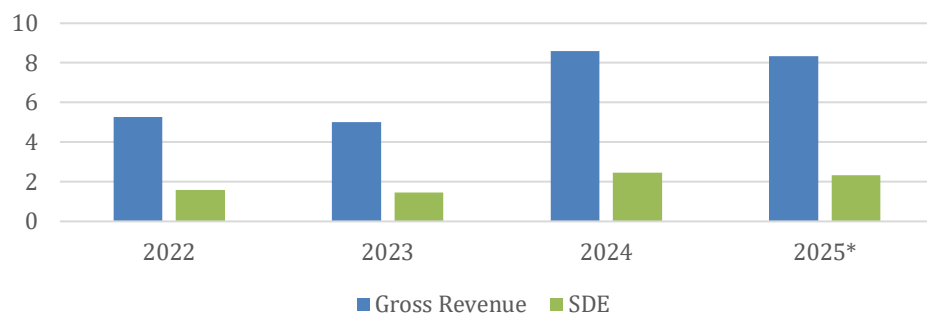
Enterprise Value **\$12.57M Total Enterprise Value**

Business Overview This is an exceptional opportunity to acquire a highly profitable and well-established residential and commercial roofing contractor that has served the Metro Detroit area for over 70 years. The company is known for its high-quality craftsmanship and comprehensive range of services, including new residential systems, commercial low-slope roofing, gutters, siding, and in-house sheet metal work. The business is also fully licensed and insured to perform complete buildouts, additions, and restorations.

End Market & Customers The company works with a diverse customer base, primarily in the Metro Detroit area. This includes a healthy mix of individual clients, businesses, and municipalities. Their revenue streams are varied, with a strong focus on roofing services, remodels and renovations, siding, gutters, and metal work. The company's diverse portfolio of work, from large municipal contracts to specialized smaller projects, contributes to its financial resilience.

Financial Overview The company has a history of strong financial performance with total sales of **\$8,598,561** for the period from April 2024 to March 2025. Over the past three years (2022-2024), the business has shown consistent growth with gross revenue of **\$5.27M, \$5.01M, and \$8.59M**, respectively, and Seller's Discretionary Earnings (SDE) for the same periods were **\$1.60M, \$1.45M, and \$2.45M**.

Transaction Details & Ownership The current owners are offering the business purchase price at **\$11,060,000**, and are seeking a full or majority sale. The sale price reflects a **4.5x SDE multiple** plus the value of assets and inventory which are valued at **\$1,515,000**. The owners are also offering the option to purchase the primary real estate for **\$1,200,000**.



Contact

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