
Virginia Based General Contracting and Construction Management Firm

Confidential Investment Summary

Enterprise Value	Asking price of \$4.6m, reflecting a 3.5x earnings multiple. Brand New State of the Art Building, 8,160 sq.ft. offered at \$3.5m
Products & Services	A premier general contracting and construction management firm established in 2011 based in Harrisonburg, Virginia. With a focus on delivering high-quality commercial, industrial, and residential projects, the company has established itself as a trusted name in the construction industry. The firm prides itself on its commitment to excellence, integrity, and customer satisfaction. Leveraging innovative techniques, top tier craftsmanship, and a team of skilled professionals, well-positioned to meet the growing demand for sustainable and reliable construction solutions across the region.
End Market & Customers	From major commercial projects with a specialty for creating state of the art medical and dental offices, to residential projects, the team has active jobs dotted along 81, between Roanoke and Winchester. The Company is experienced in designing and building medical offices for doctors and dentists with knowledge and experience for special wiring and other critical details regarding the placement of medical units and machines. The Company can handle the entire project from concept to paper to construction and final approvals. Their services also include hardscape features that will enhance the look of the building. They are familiar with government requirements for various types of projects and will handle all the applications and details for any project.
Financial Overview	Revenue has remained consistently stable year-over-year, with margins steadily improving and Seller's Discretionary Earnings averaging approximately \$1.28 million over the past three years. This performance is largely driven by sustained demand for both residential and commercial development throughout the region. The company's strong financial position enables it to confidently undertake a diverse array of projects while upholding its commitment to quality craftsmanship and client satisfaction.
Transaction Details & Ownership	The current ownership of this successful business is fully committed to working collaboratively with new management to ensure a smooth and strategic transition. The highly skilled team and its subcontractors plan to remain in place to support continued growth and operational excellence.

Contact

If you are interested, please contact the main person Carol Shin
Phone: 917-892-8475 Email: carol@aria.net